



FAST FACTS ABOUT VISION SOLUTIONS INC.

- Founded in 1990, Vision Solutions is a pioneer and leader in the information availability management marketplace.
- Strong company financials - record 2000 revenue and earnings - a Deloitte & Touche Fast 50 company four years in a row; no other competitor (Lakeview or DataMirror) has achieved this.
- Vision Solutions has grown faster than its direct competition over the last five years - 355% revenue growth - versus 231% revenue growth for Lakeview Technology.
- 44% of the Fortune 100 put their trust in Vision Solutions' enterprise software - more than 1,500 companies total with more than 4,000 licenses sold - like AT&T, American Express, Chase Manhattan, Kraft, Johnson & Johnson, UPS, and Cox Communications.
- Strong IBM relationship - Premier Business Partner, B2B Extreme Team, iSeries (AS/400) Clustering Partner, All-Star Partner in Development.
- Forged many other strong strategic alliances - Microsoft Certified Solutions Provider, J.D. Edwards Alliance Partner, Compaq, Informix, Oracle, Sybase, BAAN, ALE, and Progress.
- Diverse and experienced management team - from companies like Arthur Andersen, Ernst & Young, FileNet, IDION, IBM, Hewlett Packard, and Intel.
- Lakeview Technology is licensing IDION/Vision Solution's clustering technology. The agreement allows Lakeview Technology to use the CATSe ACE and supplementary software for its own benefit, and as part of a packaged solution offering to independent software vendors, companies that provide applications on the iSeries (AS/400) platform.
- Vision Solutions has a worldwide 24x7x365 CustomerCare center.
- IDION, Vision Solutions' publicly traded parent company, is the HABP (High Availability Business Partner) organization that raised the most capital (\$62.5 million) from the public markets. This is twice as much capital as any other company has successfully secured so far.

Sources:

Fortune 100 – Dun & Bradstreet Survey

Deloitte & Touche Fast 50 Survey - http://www.us.deloitte.com/fast500/who_are_fast_50/search/company_search.asp

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